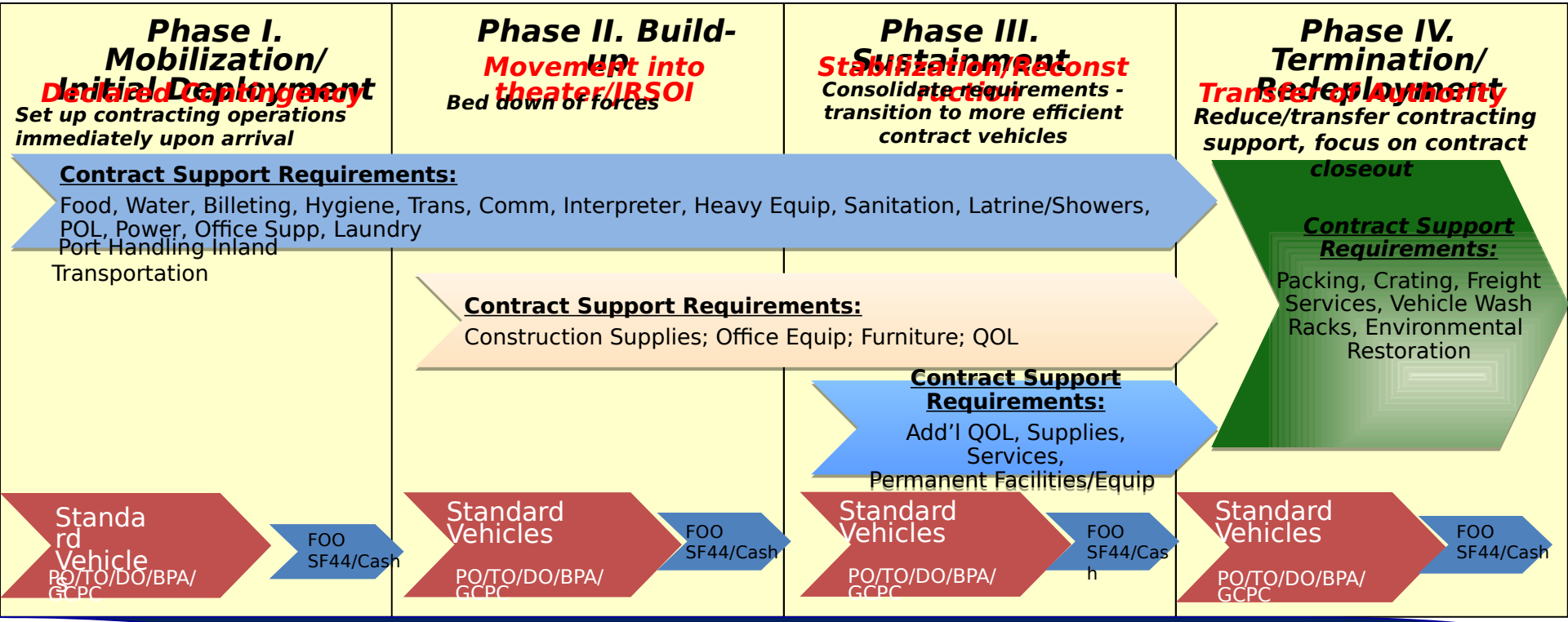
Contracting in an Expeditionary Operations Environment



SENIOR LEVEL CONTRACTING MANAGEMENT
OPERATIONAL LEVEL BUSINESS ADVISOR (e.g., HCA, SCO, COCO)

Customer Relationship Management

Vendor Development & Management

Financial Management

Workload Management

Contract Administration Management

Performance Management

REQUIREMENTS PLANNING

CONTRACT FORMATION

CONTRACT ADMIN

Requirements Generation

Sourcing Plan

Solicitation/ RFP

Source Selection

Contract Award

Receipt and Acceptance

Closeout